



October 24, 2006

Jefferson C. Sousa  
President  
Sousa's Landscape Management Co. Ltd.  
P.O. Box PG 130  
Paget, PG BX, Bermuda

Dear Jeff,

Time certainly flies by! It has already been 5 months since I left the beautiful island of Bermuda. I want to express my sincere thanks to you and your team for the 4 great years of working together.

Jeff, the level of service, professionalism and the quality of work that you and your team provided to the Fairmont Southampton during our 4 years of working together was simply outstanding. The transformation of the grounds and the re-introduction of more native species will benefit our guests and colleagues for years to come. You have cultivated a motivated and engaged workforce in a field of work that is not always easy to do. Your commitment to quality and determination of doing it right the first time is reflected throughout the island on the many projects that you have completed.

Thank you once again, Jeff, and I wish you continued success in the future.

Best regards,

A handwritten signature in blue ink, appearing to read 'Ray Roberge', is written over a horizontal line.

Ray Roberge  
General Manager

RR:PD